Proposal for issues of Industrial Park

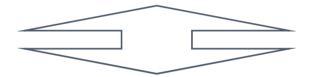


Industrial Park Committee

High expectation to Tamil Nadu from Japanese Companies

- ➤ Since there are high concentration of Global Manufacturing Companies in Chennai Bangalore area, Supporting Industry Companies mainly SMEs shows high interest.
- ➤ Because of the presence of Chennai Port & Ennore Port, there are high expectations to fulfill various business needs such as completing supply chain with ASEAN region, export to West, etc.

Therefore, number of Japanese Companies are increasing ('11:286 -> '12:344)



Rapid increase of facing difficulties to invest

- There are no easy access to well suited Industrial Park for SME.
- > The information of Industrial Park for curtain industry such as plating, painting, etc. is very difficult, almost impossible.
- Very limited information is available for Ready Built Factory.
- The process to obtain CTE/CTO from TNPCB etc. are not easy and unclear for Japanese SMEs.
- Unstable power is pushing the cost up.
- > To obtain water access is not easy.

Request from the Industrial Park Committee



To stitute investors to Ismi Nacium

(1) Periodical Meeting Regarding Industrial Park Information

Access to information is not clear for many Japanese Companies;

- > New Industrial Park information
- > Ready Built Factory information
- > How to apply for Industrial Park
- > How to obtain CTE/CTO from TNPCB in correct way ...

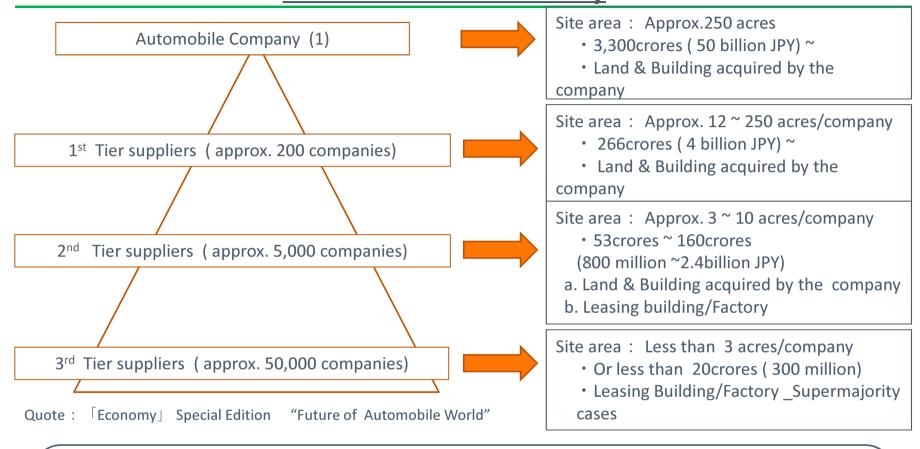
(2) Full Support for OMEGA & Sojitz Motherson for Early Realization

For the early start of long awaited Industrial Park;

- > OMEGA : Supply of Electricity & Water by end of 2013
- > Sojitz Motherson : Conclusion of MOU

Establishing Coordination Committee

<u>Expected Numbers of Cooperative firms and Land Area</u> <u>for automotive industry</u>



In order to strengthen competitive power in automobile industry,
A great number of cooperative Firms (= "Industrial Land") are mandatory.

2nd & 3rd Tier Suppliers (SMEs) are in strong need for small lot of industrial land and Ready Built Factories.

Vacant Land Status of Existing Industrial Park near Chennai



Developed by	Industrial Park Name	Area(acres)	Vacancy
SIPCOT	Thervoy Kandigai	800	35
	Gummidipoondi	1,182	0
	Irrungattukottai	1,447	0
	Pillaipakkam	740	0
	Sriperumbudor	1,833	40
	Oragadam	2,939	0
Private	e Mahindra World City 1,500		0
Total		10,441	75

Companies have an intention of expanding in Chennai area, However, Chennai area has a considerable shortage of Industrial Land. Moreover, the Land application procedure is difficult to understand clearly.

Process for acquiring Land of existing industrial Park



Due to no - easy – to follow procedure, The Industrial Park Committee requested Tamil Nadu Government to set Contact Section for Land Application.

November	December	~	May	June	July	August
Round- table conference	Changed off Undersecre- tary of Industrial Committee		Round- table conference	Changed off SIPCOT President	Changed off SIPCOT President	?

The Industrial Park Committee approached SIPCOT for conference in August. However the Committee did not received any responses from the government finally.

Request ①: To set up regular - scheduled meeting with the Industrial Park Committee in order to share latest information for Land Acquisition and the Application.

Developing Status of New Industrial Park near Chennai



Developed by	Industrial Park Name	Area(acres)	
SIPCOT	Vallam Vadakal	1,780	
	Oragadam Phase II	616	
	Cheyyar	2,300	
Private	Sojitz Motherson	285	
	Omega Project	1,500	
	6,481		

To achieve early completion of those Industrial Parks would be highly expected.

Difficulties and Concerns for Private Lands under development



"Facilitate" and "Speed up" the Government application process (after Land acquisition) are essential, in order to promote the early development of the Lands

	Month :	Month : N + 1	Month : N + 2	Month : N + 3	Month : N + 4	Month : N + 5	Month : N + 6	Month : N + 7	~
ASEAN Other Countries									
INDIA									???

Request ②: To act as a Coordinator to consult on government and arrangement with the required agencies.



<OMEGA PJ & Sojitz Motherson>

1. OMEGA PJ

I. Timely delivery of power and water supply by end of 2013

2. Sojitz Motherson Industrial Park (SMIP)

I . Conclusion of MOU by Guidance Bureau

Request: Close and active cooperation from each agencies, and speedy proceeding.

II. Setting of Coordination Committee

Request: Have a regular meeting with Steady handed key person to understand whole status and provide shrewd advice. Also to act as a coordinator between other required agencies and Sojitz Motherson.

Request from the Industrial Park Committee



iosijetoimore investors to ismi Nadu "

(1) Periodical Meeting Regarding Industrial Park Information

Access to information is not clear for many Japanese Companies;

- > New Industrial Park information
- > Ready Built Factory information
- > How to apply for Industrial Park
- > How to obtain EC in correct way ...

(2) Full Support for OMEGA & Sojitz Motherson for Early Realization

For the early start of long awaited Industrial Park;

- > OMEGA : Supply of Electricity & Water by end of 2013
- > Sojitz Motherson : Conclusion of MOU

Establishing Coordination Committee